

J. Ryan Schmidt

Shareholder

PRACTICE EMPHASIS:

Transactional law: construction, real estate and corporate

EDUCATION:

J.D., *cum laude*, Texas Tech University School of Law, 2003

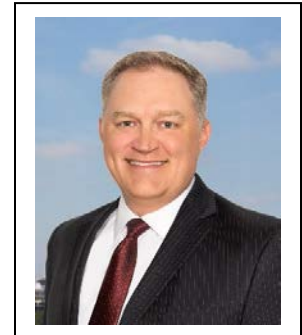
B.A., *cum laude*, St. Edwards University, 2000

ADMITTED:

State Bar of Texas

COURT ADMISSIONS:

U.S. District Court, Southern District of Texas



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Profile:

Ryan Schmidt's practice focuses on transactional law, with an emphasis on construction, commercial real estate and corporate transactions. Ryan has significant experience representing a wide range of clients in drafting and negotiating complex construction contracts under multiple project delivery systems, purchase orders, master service agreements, joint ventures, forming corporate entities and entity selection, teaming agreements and strategic alliances. Ryan has both law firm and in-house experience working with clients and team members to proactively develop value-driven solutions to complex problems.

His corporate and real estate transactional experience includes formation and governance issues, mergers and acquisitions, and the acquisition, disposition and leasing of commercial and industrial real estate. He has worked with businesses locally, nationally and internationally on a variety of projects, including office, retail, hospitality, industrial, LNG, pipeline, utilities, shipping and refineries.

Ryan frequently works with his clients as outside general counsel.

Affiliations:

State Bar of Texas, Construction Law Section Member

State Bar of Texas, Real Estate Section Member

Houston Bar Association

The Associated General Contractors of America

Associated Builders and Contractors

Victoria Builders Association

Representative Experience:

- Assisted Commercial Farmer client in San Patricio, Aransas, Refugio and Calhoun County with the sale of Wetlands Mitigation Credits to Mitigation Bank created by private equity fund and conservation consultants from Atlanta and San Francisco. Involved the negotiation of a Wetlands Mitigation Rights Purchase Agreement, Mitigation Use rights easement, Conservation Easement and various Access Easements valuing \$2,000,000
- Assisted owners of client Design-Build construction firm with private equity raise, and subsequent purchase of nearly \$4,000,000 investment property in Jefferson County

Ryan Schmidt

Representative Experience (Cont'd)

- Assisted owners of Houston chemical company with the formation of new company for the purpose of purchasing \$4 million dollars of real property and the subsequent purchase of a former oil refinery.
- Assisted owners of Houston chemical company with various contracting, employment, permitting and personal legal issues
- Assisted owners of local earthworks company in disputed "business divorce" where there were no Shareholders or operating agreement.
- Assisted owners of local earthworks company in obtaining loan modifications with Equipment Manufacturer Finance Departments on company-owned earth moving equipment
- Assisted owner of local small business with switching over 1099 Independent Contractors to W2 Employees
- Drafts, negotiates, maintains, and updates standardized and bespoke construction contracts, subcontracts, design and development agreements, EPC and EPCIC contracts, master service agreements, bid preparation documents, procurement contracts, joint ventures, teaming agreements, supplier agreements, MOU's, associated certifications, waivers, and releases, as well as architectural and engineering services agreements, charter parties and transportation agreements relating to small construction projects to large multi-national projects in excess of \$5 Billion
- Experience in acquisition, financing and preparation of construction documents for the construction of LNG and Oil Refineries, Trans-National Pipelines and Pipeline ROW's
- Experience in the acquisition, disposition, divestiture, capitalization, financing and reorganization of assets and businesses, both public and private on a national and international level primarily via complex asset and stock purchase transactions, mergers, private equity and private placements
- Experience in contract and lease negotiation and documentation, commercial lending, mezzanine lending, and factoring in a wide variety of industries
- Experience in a wide array of business industries including, but not limited to construction, real estate, oilfield services, alternative energy, manufacturing, healthcare, shipping, insurance, bonding, warehousing, hospitality and restaurant businesses
- Routinely negotiates, structures and closes various acquisition, bridge and construction loans secured by real estate and construction projects
- Routinely represents owners, general contractors, real estate investors and developers, and small to mid-sized companies in connection with transactions relating to construction, investment, acquisition, development, and financing for construction projects and industrial and commercial real estate developments
- Represented the owner of a major national chain of full service carwashes in the sale of assets with a transaction amount totaling \$48 million
- Represented the purchaser in a \$38 million asset purchase and merger involving the acquisition of assets and real estate of an international telecommunication and broadcast company
- Represented an oil and gas financial services company in corporate reorganization as well as a \$500 million complex capitalization involving debt and private equity finance
- Represented a Scandinavian-based shipping company in connection with its acquisition of 396,000 sf of industrial space in the Port of Houston
- Managed legal departmental operations for publicly traded construction company on a national and international scale including Global Compliance, HR, HSE and Risk Management divisions in the US, Canada, Caribbean, Mexico, Honduras, Panama, Jordan, UAE and Australia

Speeches and Publications:

"Are the Sale of Mitigation Credits a New Texas Boom?" AM Monthly Law Alert, July 2019

"Recording Rules for Real Property Document (TX)" Lexis Nexus February 2019, Lexis Practice Advisor